

Head – Project Delivery Management

POSITION Head - PDM	LOCATION Bangalore	REPORTING TO CEO
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ROLE SUMMARY

The **Head – Project Delivery Management** is responsible for driving projects from initial customer order to final client sign-off. This role ensures optimal project cash flow and timely customer deliverables by implementing "First Time Perfect" quality standards of operation.

KEY RESPONSIBILITIES

- 1. Strategic Planning:** Review and analyze contractual terms, commercial clauses, and payment schedules. Design an optimized Project Delivery Schedule to minimize working capital exposure by accelerating milestone billing and collection to achieve the best possible cash conversion cycles.
- 2. Implementation:** Execute the project plan by implementing "First Time Perfect" quality standards of operation. Proactively mitigate risks and roadblocks to safeguard project schedules, payments, and overall profitability.
- 3. Monitoring & Reporting:** Monitor team performance to ensure high-quality, on-time deliverables. Report comprehensive project metrics and operational results to executive management on a regular basis.

PROJECT DELIVERY MANAGEMENT TEAM SIZE

PDM & Project Execution 15 Executives	Billing & Accounts Receivable (AR) 5 Executives
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ELIGIBILITY CRITERIA

- Overall Experience:** Overall 15 years of experience in project management and execution.
- Role Experience:** Minimum 3 years of direct experience handling a Project Delivery Management leadership role.
- Preferred Domain:** MEP (Mechanical, Electrical, and Plumbing) or related technical project domain.

ABOUT THE COMPANY

Lighting Technologies is a multinational enterprise and premium B2B lighting brand with outstanding project credentials in lighting supply, installation, testing, and commissioning. The company possesses specialized expertise spanning commercial office buildings, NHAI infrastructure, airports, facades, landscape lighting, industrial lighting, and sports lighting facilities.

